

2016 USA ACC & ADA International Business Forum

HOSTED BY
USA - AFRICA CHAMBER OF COMMERCE
AND
AFRICAN DIPLOMATIC ACADEMY



March 30 – April 2, 2016
Raleigh, North Carolina
U.S.A

Four Points Sheraton Hotel
1200 Claren Circle
Morrisville , North Carolina



USA-Africa Chamber of Commerce



“Building the Bridge between the African and American Communities”

USA ACC & ADA INTERNATIONAL BUSINESS FORUM
Wednesday, March 30th – Saturday, April 2nd



AGENDA **WEDNESDAY, MARCH 30, 2016**

08:30 AM – 09:30 AM - Arrival and Registration

09: 45 AM – 11:00 AM - Opening Statements and Welcome Remarks

- 1. Welcome & Introductions - Dr. John Kitoko, USA ACC President (10 minutes)**
- 2. Mr. John D. Chaffee** , President and CEO North Carolina East Alliance (10 minutes)
- Investment and Trade Opportunities in Eastern Region of North Carolina
- 3. Mr. Blake Jackman** , International Trade Manager – Economic Development Partnership of North Carolina (15 minutes)
- Investment and Trade Opportunities in the State of North Carolina
- 4. Dr. Benoit Ngom, President ADA** – African Diplomatic Academy- Senegal (20 minutes)
- Investment Opportunities in West Africa and AGOA – African Growth Opportunity Act
- 5.. Mr. Mountaga Sy** , General Director , Investment Promotion and Major Works Agency Senegal (20 minutes)
- Investment Opportunities in Senegal

11 : 05 AM – 11:20 AM - Group Photo (Heads of Delegation) Coffee Break

11:30 AM - 12: 30: PM – Presentation

Business Plans Valuation & Qualifications for Machinery & Equipment Appraisal

- What investors expect to see on a business plan and how to quality your business equipment for funding

Mr. Fernando Sosa, Manager, Valuation Advisory Services, Cohn Reznick Advisory Group

12:30 PM – 2:00 PM - Lunch - Executive Buffet

2:00 PM – 3:45 PM – Presentations

2:00 PM – 2:45 Mr. Kam Patel , Director , Global Energy Collaborations

- Exim Bank ; Sovereign Guarantee and Funding Opportunities

2:45 PM – 3:00 PM – Q & A

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3:05 PM – 3:45 PM - Bruce Vinkemulder, President, Greenway Environmental Technologies
- *Innovation in agriculture, water and energy in rural applications*

3: 45 PM – 4:00 PM - Q & A

4:00 PM – 4:20 PM Coffee Break

4:20 PM – 6:00 PM - Presentations

4:20 PM – 4:45 PM - **Hardy Capital** – Structured Financing in Africa
(or) **Mr. Rick Weyand** – Weyand & Associates

4:45 PM – 5:00 PM — Q & A

5:00 PM – 5:15 PM – Closing remarks: Dr. Kitoko -

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AGENDA **THURSDAY, MARCH 31, 2016**

8:30 AM - 09:30 AM - Registration - Networking Breakfast

09:30 AM -12:00 PM - Presentations

1. **Mr. Mountaga Sy**, General Director , Investment Promotion and Major Works Agency
- *Priority and Bankable Projects in Senegal by Sectors (25 minutes)*
2. **Mr. Brian D. Carr** , President & CEO Black Hawk Energy Advisors
- *Waste Gas Recuperation (25 minutes)*

Coffee Break 10 minutes

3. **Mr. Rick Weyand** - *EB 5 Visa Immigrant Investor Program (20 minutes)*
4. **Dr. Chentelle Hamilton** : *Managing Business Conflict and Cross Culture Negotiation (30 minutes)*

Coffee Break 10 minutes

5. **Dr. John Kitoko** : *Successful Joint Venture Agreements (30 minutes)*

112:00 PM - 2:00 PM - Lunch - Southern Buffet

2:00 PM - 6:00 PM Thematic Break Out Sessions

2PM – 2:55 PM - Thematic Session 1

Energy – Infrastructure, Technology – Communication

Panelists: Mr. Nico Eboma , VP Alternative Funding – Wall Street Venture Capital
Mr. Fernando Sosa , Manager , Valuation Advisory Services
Mr. Brian Carr , President and CEO Black Hawk Energy

2:55 PM – 3:50 PM - Thematic Session 2

**Construction, Water Purification Systems , Energy (Bio Mass)
Investment options : Exim Bank and Private lenders**

Panelists: Mr. Kam Patel, Director ,Global Energy Collaborations
Mr. Bruce Vinkemulder – Greenway Environmental Technologies

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3:50PM – 4:00 PM – Coffee Break

4:00PM – 4:55 PM –Thematic Session 3

Investment Challenges and Opportunities for Large Scale Projects

Panelists: Mr. Bruce Vinkemulder – Greenway Environmental Technologies

Hardy Representative – Hardy Capital Corp.

Mr. Rick Weyand – Weyand & Associates

4:55PM – 5:50 PM –Thematic Session 4

Education , Professional Training and Certifications

Panelists: Dr. Kenneth Pembamoto

Dr. Chentelle Hamilton

Dr. John Kitoko

5:50 PM – 6:00 PM - Closing Remarks - Dr. John Kitoko

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AGENDA **FRIDAY, APRIL 1, 2016**

08:30 AM – 09:30 AM – Registration – Networking Breakfast

09:30 AM – 11:00 AM - Presentation

- **Doing Business in the Democratic Republic of Congo : The Future In Progress**
Areas of opportunity : Telecommunication , Renewable Energy , Financial Services, Water , Construction , and Services
Mr. Serge Serge Malongo , MBA - President SMA Capital Investment Group
- **Biometrics Identification Systems: Biometric Solutions for Africa**
Mr. Kam Patel , Director Global Energy Collaborations

11:00 AM- 11:30 AM Q & A

11:30 AM – 11:45 AM - Coffee Break

11:45 AM - 12:45 AM – Presentation

Understanding Financial Markets and Investment Opportunities in Sub Sahara Africa
Mr. Evariste Katanga, MBA, Regional Investment Manager , Development Bank of Southern Africa.

12:45 PM – 2:30 PM - Lunch

2:30 PM – 6:00 PM – Thematic Break Out Sessions

2PM – 2:55 PM - Thematic Session 1

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Mr. Fernando Sosa , Manager , Valuation Advisory Services
Mr. Brian Carr , President and CEO Black Hawk Energy

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Education & Global Professional Training and Certifications

Panelists: Dr. Kenneth Pembamoto

Dr. Chentelle Hamilton

Dr. John Kitoko

5:50 PM – 6:00 PM - Closing Remarks - Dr. John Kitoko

6:00 PM – 6:15 PM – Adjourns and Closing remarks

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AGENDA **SATURDAY, APRIL 2, 2016**

09:30 AM - 4:00 PM – Guided Tour

- North Carolina Museum of History
- North Carolina State University and JC Raulston Arboretum
- University of North Carolina at Chapel Hill and Dean Smith Center
- Duke University and Sarah P. Duke Gardens

6:30 PM – 10:PM – Dinner Reception

Closing Remarks - Music

1. His Excellency Ambassador Francois Balumuene: DRC Ambassador to the USA 10 min.
2. Dr. Benoit Ngom, President ADA - 5 min.
3. Mr. Mountage Sy 5 min.
4. Dr. John Kitoko - 5 min.